(Company Number: 213006-U)

## CONDENSED FINANCIAL STATEMENTS

## **UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2018**

		The C	Froup	The Company		
	Note	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	
ASSETS						
Cash and short term funds		113,663	127,647	98	44	
Securities purchased under resale		•				
agreement		-	35,126	-	-	
Deposits and placements with banks						
and other financial institutions		200,052	40,645	-	-	
Financial assets at fair value through						
profit or loss ("FVTPL")	11	1,172,128	1,244,434	244,568	20,550	
Financial investments at fair value through						
other comprehensive income ("FVOCI")	12	1,740,181	-	-	-	
Financial investments at amortised cost	13	740,175	-	-	-	
Financial investments available-for-sale	14	-	1,437,915	-	142,410	
Financial investments held-to-maturity	15	-	847,659	-	-	
Derivative financial assets	21	27,408	29,351	-	-	
Loans and advances	16	225,869	227,757	-	-	
Clients' and brokers' balances	17	233,998	316,234	-	-	
Other assets	18	47,194	51,621	142	16,169	
Statutory deposits with		50 <b>5</b> 22	<b>52</b> 500	-		
Bank Negara Malaysia		50,723	52,500	126	-	
Tax recoverable		328	367	126	242	
Investment in subsidiary companies		04.212		246,574	316,574	
Deferred tax assets		94,312	88,325	-	-	
Property and equipment		15,506	15,742	-	-	
Goodwill		33,059	33,059	-	-	
Other intangible assets	-	3,420	3,696	401 500	405,000	
TOTAL ASSETS	•	4,698,016	4,552,078	491,508	495,989	
LIABILITIES						
Deposits from customers	19	1,065,872	1,082,656	-	_	
Deposits and placements of banks		, ,	, ,			
and other financial institutions	20	2,484,983	2,058,960	-	-	
Obligations on securities sold under						
repurchase agreements		-	99,654	-	-	
Derivative financial liabilities	21	35,676	44,428	-	_	
Clients' and brokers' balances		237,085	350,730	-	-	
Other liabilities	22	56,493	99,103	506	16,574	
Current tax liabilities		1,534	199	-	-	
Subordinated obligations	23	50,300	50,290	-	-	
TOTAL LIABILITIES	-	3,931,943	3,786,020	506	16,574	
	-					

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2018

		The G	roup	The Co	he Company	
	Note	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	
EQUITY						
Share capital		246,896	246,896	246,896	246,896	
Reserves		525,208	525,193	250,024	238,437	
Treasury shares for ESOS scheme	_	(6,031)	(6,031)	(5,918)	(5,918)	
TOTAL EQUITY	-	766,073	766,058	491,002	479,415	
TOTAL LIABILITIES AND EQUITY	-	4,698,016	4,552,078	491,508	495,989	
COMMITMENTS AND CONTINGENCIES	29	10,629,870	8,853,330	<u>-</u> .		
Net assets per share attributable to ordinary equity holder of the Company (RM)		3.17	3.17			

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED INCOME STATEMENTS FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

		Current quarter ended 31/12/2018	Last year's quarter ended 31/12/2017	Current year ended 31/12/2018	Last year's ended 31/12/2017
	Note	RM'000	RM'000	RM'000	RM'000
The Group					
Interest income	24	43,715	38,120	86,329	75,965
Interest expense	25	(33,473)	(27,313)	(65,281)	(54,910)
Net interest income	_	10,242	10,807	21,048	21,055
Non-interest income	26	33,131	42,920	73,115	77,151
Net income	_	43,373	53,727	94,163	98,206
Overhead expenses	27	(28,649)	(34,766)	(56,408)	(60,622)
Operating profit before allowances	-	14,724	18,961	37,755	37,584
Write-back of/(allowance for)					
impairment losses	28	97	53	(224)	(216)
Profit before taxation	-	14,821	19,014	37,531	37,368
Taxation		3,202	1,664	4,523	3,361
Net profit for the period	-	18,023	20,678	42,054	40,729
Earnings per share (sen)					
- Basic		7.5	8.6	17.4	16.9
- Diluted		7.5	8.6	17.4	16.9

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The Group				
Net profit for the period	18,023	20,678	42,054	40,729
Other comprehensive income/(expense): Items that will be reclassified subsequently to income statements Net fair value changes on financial investments at FVOCI - Unrealised net gain on revaluation				
of financial investments at FVOCI  - Net transfer to income statements on disposal of financial investments	1,717	-	5,629	-
at FVOCI Net fair value changes on financial investments available-for-sale - Unrealised net loss on revaluation of financial investments	(551)	-	(1,004)	-
<ul><li>available-for-sale</li><li>Net transfer to income statements on disposal of financial investments</li></ul>	-	(2,049)	-	(717)
available-for-sale Income tax relating to net fair value changes on financial investments at	-	(429)	-	(1,088)
FVOCI/available-for-sale	(280)	591	(1,111)	440
Other comprehensive income/(expense)				
for the period, net of tax	886	(1,887)	3,514	(1,365)
Total comprehensive income for the period, net of tax	18,909	18,791	45,568	39,364

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED INCOME STATEMENTS FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	Note	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The Company					
Interest income	24	1	20	2	24
Interest expense	25		<u>-</u> _	-	=_
Net interest income	_	1	20	2	24
Non-interest income	26	56,062	56,364	58,389	57,644
Net income	_	56,063	56,384	58,391	57,668
Overhead expenses	27	(428)	(496)	(816)	(1,067)
Operating profit before allowances	_	55,635	55,888	57,575	56,601
Allowance for impairment losses	28	<u> </u>		-	=
Profit before taxation	_	55,635	55,888	57,575	56,601
Taxation	_	(37)	(21)	(124)	(21)
Net profit for the period	-	55,598	55,867	57,451	56,580
Earnings per share (sen)					
- Basic		23.0	23.1	23.8	23.4
- Diluted	_	23.0	23.1	23.8	23.4

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The Company				
Net profit for the period	55,598	55,867	57,451	56,580
Other comprehensive (expense)/income:				
Items that will be reclassified				
subsequently to profit or loss				
Net fair value changes on financial				
investments available-for-sale				
- Unrealised net loss on revaluation				
of financial investments				
available-for-sale	-	(6)	-	21
- Net transfer to income statements on				
disposal of financial investments				
available-for-sale		-		-
Other comprehensive (expense)/income				
for the period, net of tax	-	(6)		21
Total comprehensive income				
for the period, net of tax	55,598	55,861	57,451	56,601

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	Attributable to owners of the parent						
The Group	Share Capital RM'000	Treasury Shares for ESOS Scheme RM'000	General Reserves RM'000	Regulatory Reserves RM'000	Fair Value Reserve RM'000	Retained Profits RM'000	Total RM'000
At 1 July 2018							
- as previously reported	246,896	(6,031)	-	2,071	(3,305)	526,427	766,058
- effect of adopting MFRS 9		-	-	10,672	1,710	(12,091)	291
At 1 July 2018, restated	246,896	(6,031)	-	12,743	(1,595)	514,336	766,349
Net profit for the period	-	-	-	-	-	42,054	42,054
Other comprehensive income, net of tax	-	-	-	-	3,514	-	3,514
Total comprehensive income		-	-	-	3,514	42,054	45,568
Transfer from regulatory reserve	-	-	_	(1,011)	-	1,011	_
Dividend paid	-	-	-	-	-	(45,844)	(45,844)
At 31 December 2018	246,896	(6,031)	-	11,732	1,919	511,557	766,073
At 1 July 2017	246,896	(6,031)	543	2,504	1,422	499,973	745,307
Net profit for the period	-	-	-	-	-	40,729	40,729
Other comprehensive expense, net of tax	-	-	-	-	(1,365)	-	(1,365)
Total comprehensive (expense)/income	-	-	-	-	(1,365)	40,729	39,364
Transfer from regulatory reserve	-	-	-	(60)	-	60	-
Dividend paid	-	-	-	-	-	(45,844)	(45,844)
At 31 December 2017	246,896	(6,031)	543	2,444	57	494,918	738,827

(Company Number: 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	N	on-Distributable		Distributable	
The Company	Share Capital RM'000	Treasury Shares for ESOS Scheme RM'000	Fair Value Reserve RM'000	Retained Profits RM'000	Total RM'000
At 1 July 2018 - as previously reported - effect of adopting MFRS 9 At 1 July 2018, restated	246,896 	(5,918)	31 (31)	238,406 31 238,437	479,415 - 479,415
Net profit for the period Other comprehensive income, net of tax Total comprehensive income	-	- - -	- -	57,451 - 57,451	57,451 - 57,451
Dividend paid	-	-	-	(45,864)	(45,864)
At 31 December 2018	246,896	(5,918)	-	250,024	491,002
At 1 July 2017	246,896	(5,918)	(14)	219,963	460,927
Net profit for the period Other comprehensive income, net of tax Total comprehensive income	-		21 21	56,580 - 56,580	56,580 21 56,601
Dividend paid	-	<del>-</del>	-	(45,864)	(45,864)
At 31 December 2017	246,896	(5,918)	7	230,679	471,664

(Company Number 213006-U)

# CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	The Group	
	31/12/2018	31/12/2017
	RM'000	RM'000
Cash flows from operating activities		
Profit before taxation	37,531	37,368
Adjustments for non-cash items:		
- Depreciation of property and equipment	1,662	870
- Amortisation of intangible assets	1,558	1,393
- Gain on disposal of property and equipment	(65)	-
- Allowance for impairment losses on loans and advances	18	345
- Write-back of allowance for impairment losses on clients' and brokers' balances	(69)	(81)
- Allowance for impairment losses on financial investments	354	- (40)
- Write-back of allowance for impairment losses on other financial assets	(79)	(48)
<ul><li>Net unrealised (gain)/loss on revaluation of:</li><li>Financial assets at FVTPL</li></ul>	(2.696)	0.745
- Financial assets at FV IPL - Derivative financial instruments	(2,686)	9,745
- Interest income from:	(7,191)	(15,535)
- Financial assets at FVTPL	(20,341)	(18,921)
- Financial investments at FVOCI	(34,963)	(10,921)
- Financial investments at amortised cost	(13,171)	
- Financial investments available-for-sale	(13,171)	(18,471)
- Financial investments held-to-maturity	_	(16,655)
- Derivative financial instruments	(2,283)	(4,507)
- Interest expense from derivative financial instruments	3,835	6,783
- Interest expense from subordinated obligations	1,346	1,346
- Dividend income from:		
- Financial assets at FVTPL	(5,784)	(1,793)
- Financial investments available-for-sale		(3,707)
	(77,859)	(59,236)
Operating loss before changes in working capital	(40,328)	(21,868)
Changes in working capital:		
- Securities purchased under resale agreements	35,126	(101,561)
- Deposits and placements with banks and other financial institutions	33,120	(101,301)
with original maturity of more than three months	40,645	_
- Financial assets at FVTPL	352,471	173,676
- Derivative financial instruments	(14)	(330)
- Loans and advances	(536)	(23,678)
- Clients' and brokers' balances	82,305	(76,341)
- Other assets	4,478	11,308
- Statutory deposits with Bank Negara Malaysia	1,777	13,620
Net changes in operating assets	516,252	(3,306)
- Deposits from customers	(16,784)	87,273
- Deposits and placements of banks and other financial institutions	426,023	(224,906)
- Obligations on securities sold under repurchase agreements	(99,654)	101,858
- Clients' and brokers' balances	(113,645)	161,215
- Other liabilities	(42,610)	(14,634)
Net changes in operating liabilities	153,330	110,806
Cash generated from operating activities	629,254	85,632

## (Company Number 213006-U)

# CONDENSED FINANCIAL STATEMENTS

# UNAUDITED STATEMENTS OF CASH FLOWS

#### FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	The Group	
	31/12/2018 RM'000	31/12/2017 RM'000
Cash generated from operating activities	629,254	85,632
Net income tax paid	(1,291)	(830)
Net cash generated from operating activities	627,963	84,802
Cash flows from investing activities		
Net purchase of financial investments at FVOCI	(393,774)	-
Net purchase of financial investments at amortised cost	(72,068)	-
Net disposal of financial investments available-for-sale		51,292
Net proceeds of financial investments held-to-maturity	-	14,894
Dividend received from:		ŕ
- Financial assets at FVTPL	5,784	1,793
- Financial investments available-for-sale	-	3,707
Interest received from financial assets at FVTPL, financial investments at FVOCI,		
financial investments at amortised cost and derivative financial instruments/		
financial investments available-for-sale and financial investments held-to-maturity	71,782	56,796
Interest expenses paid on derivative financial instruments	(3,796)	(6,700)
Proceeds from disposal of property and equipment	65	-
Purchase of property and equipment	(1,426)	(165)
Purchase of intangible assets	(1,282)	(713)
Net cash (used in)/generated from investing activities	(394,715)	120,904
Cash flows from financing activities		
Interest paid on subordinated obligations	(1,336)	(1,321)
Dividend paid	(45,844)	(45,844)
Net cash used in financing activities	(47,180)	(47,165)
Net changes in cash and cash equivalents during the financial period	186,068	158,541
Cash and cash equivalents at beginning of the financial period	127,647	267,462
Cash and cash equivalents at end of the financial period	313,715	426,003
		,,,,,,,
Cash and cash equivalents comprise:		
Cash and short term funds	113,663	426,003
Deposits and placements with banks and other financial institutions	200,052	
	313,715	426,003

## (Company Number 213006-U)

# CONDENSED FINANCIAL STATEMENTS

# UNAUDITED STATEMENTS OF CASH FLOWS

## FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

	The Company	
	31/12/2018	31/12/2017
Cook flows from an autima activities	RM'000	RM'000
Cash flows from operating activities Profit before taxation	57 575	56 601
Adjustments for non-cash items:	57,575	56,601
•	(2)	(24)
- Interest income	(2)	(24)
- Net unrealised loss on revaluation of financial assets FVTPL	172	-
- Gain on liquidation of a subsidiary	(200)	-
- Dividend income from:	(2.622)	
- Financial assets at FVTPL	(3,622)	- (2.501)
- Financial investments available-for-sale	-	(2,581)
- Subsidiary companies	(54,830)	(55,000)
	(58,482)	(57,605)
Operating loss before changes in working capital	(907)	(1,004)
Increase in financial assets at FVTPL	(81,780)	-
Decrease in other assets	16,027	515
Decrease in other liabilities	(16,068)	(283)
Cash used in operating activities	(82,728)	(772)
Net income tax paid	(8)	(74)
Interest received	2	24
Net cash used in operating activities	(82,734)	(822)
Cash flows from investing activities		
Net purchase of financial investments available-for-sale		(10,690)
Dividend received from:		(-0,000)
- Financial assets at FVTPL	3,622	_
- Financial investments available-for-sale	-	2,581
- Subsidiary companies	54,830	55,000
Proceed from liquidation of a subsidiary	70,200	55,000
Net cash generated from investing activities	128,652	46,891
The cash generated from investing activities	120,032	40,071
Cash flows from financing activities		
Dividend paid	(45,864)	(45,864)
Net cash used in financing activities	(45,864)	(45,864)
Net changes in cash and cash equivalents during the financial period	54	205
Cash and cash equivalents at beginning of the financial period	44	490
Cash and cash equivalents at end of the financial period	98	695
		3,5
Cash and cash equivalents comprise:	e -	
Cash and short term funds	98	695

#### HONG LEONG CAPITAL BERHAD ("HLCB" or "Company")

(formerly known as HLG Capital Berhad)

(Company Number 213006-U)

#### NOTES TO INTERIM FINANCIAL STATEMENTS FOR THE FINANCIAL PERIOD ENDED 31 DECEMBER 2018

Explanatory Notes pursuant to the Malaysian Financial Reporting Standard 134 ("MFRS 134") and Guidelines on Financial Reporting issued by Bank Negara Malaysia ("BNM")

#### 1. Basis of preparation

The unaudited condensed financial statements for the financial period ended 31 December 2018 have been prepared under the historical cost convention, as modified by the revaluation of financial investments at fair value through other comprehensive income ("FVOCI") and financial assets/financial liabilities (including derivative financial instruments) at fair value through profit or loss ("FVTPL").

The unaudited condensed financial statements have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standard Board ("MASB") and paragraph 9.22 of Bursa Malaysia Securities Berhad's Listing Requirements and should be read in conjunction with the audited annual financial statements for the Group and the Company for the financial year ended 30 June 2018. The explanatory notes attached to the unaudited condensed financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Company since the financial year ended 30 June 2018.

The significant accounting policies and methods of computation applied in the unaudited condensed financial statements are consistent with those adopted in the annual audited financial statements for the financial year ended 30 June 2018 and modified for the adoption of the following Amendments to MFRSs applicable for financial year beginning on or after 1 July 2018:

- MFRS 9 'Financial Instruments'
- MFRS 15 'Revenue from Contracts with Customers'
- IC Interpretation 22 'Foreign Currency Transactions and Advance Consideration'

The adoption of these MFRSs, amendments to MFRSs and IC Interpretations did not have any significant financial impact on the results of the Group and the Company other than the effects and change in accounting policies arising from the adoption of MFRS 9 as disclosed in Note 38.

The preparation of unaudited condensed financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group and the Company's accounting policies. Although these estimates and assumptions are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

#### BNM revised policy documents on Financial Reporting

On 2 February 2018, BNM issued the revised policy document on Financial Reporting which prescribes the regulatory reserves to be maintained by banking institutions. With effect from 1 January 2018, the Group's domestic banking subsidiary companies must maintain, in aggregate, loss allowance for non-credit impaired exposures and regulatory reserves of no less than 1% of total credit exposures, net of loss allowance for credit-impaired exposures. The financial effects of the adoption of the revised policy are disclosed in Note 38.

#### 2. Auditors' report on preceding annual financial statements

The auditors' report on the audited financial statements for the financial year ended 30 June 2018 was not qualified.

#### 3. Comments about seasonal or cyclical factors

The operations of the Group and the Company were not materially affected by any seasonal or cyclical factors during the financial quarter ended 31 December 2018.

#### 4. Unusual items due to their nature, size or incidence

There were no unusual items affecting the assets, liabilities, equities, net income or cash flows of the Group and the Company during the financial quarter ended 31 December 2018.

#### 5. Change in estimate

There were no material changes in estimate of amount reported in prior financial year that have a material effect in the financial quarter ended 31 December 2018.

#### 6. Debt and Equity Securities

There were no new issuance and repayment of debt and equity securities, share-buy-back, share cancellations, shares held as treasury shares and resale of treasury shares during the financial period ended 31 December 2018, other than as mentioned below.

#### Purchase of shares pursuant to ESOS

In accordance with MFRS 132 "Financial instruments: Presentation and Disclosure", the shares purchased for the benefit of the ESOS holdings are recorded as "Treasury Shares for ESOS Scheme" in equity on the statements of financial position.

Total shares held by ESOS Trust comprise 5,612,700 (30.06.2018: 5,612,700) shares in the Group costing RM6,031,241 (30.06.2018: RM6,031,241) inclusive of transaction costs, as at 31 December 2018.

#### 7. Dividends paid

A final single-tier dividend of 19.0 sen per share amounting to RM45.8 million in respect of the financial year ended 30 June 2018, was paid on 23 November 2018.

#### 8. Valuations of property, plant and equipment

No valuations of property, plant and equipment were carried out for the financial quarter ended 31 December 2018.

#### 9. Significant events

#### Public shareholding spread

The Company currently does not meet the requirement as set out in paragraph 8.02(1) of the Listing Requirements which states that a listed issuer must ensure that at least 25% of its total listed shares (excluding treasury shares) are in the hands of public shareholders.

The public shareholding spread of the Company as at 31 December 2018 was 18.67%.

As announced by the Company on 18 March 2015, Bursa Malaysia Securities Berhad had imposed a suspension on the trading of HLCB's shares with effect from 26 March 2015. The suspension will only be uplifted upon full compliance of the public shareholding spread in accordance with paragraph 8.02(1) of the Listing Requirements.

As announced previously, the Company will continue to discuss with its majority shareholder, Hong Leong Financial Group Berhad, options to comply with the shareholding spread requirement.

#### 10. Subsequent events

There were no material events subsequent to the end of the reporting quarter that require disclosure or adjustments to the unaudited interim financial statements.

# 11. Financial assets at fair value through profit or loss ("FVTPL")

	The G	roup	The Company		
	As at	As at	As at	As at	
	31/12/2018	30/06/2018	31/12/2018	30/06/2018	
	RM'000	RM'000	RM'000	RM'000	
Financial assets held-for-trading					
Money market instruments					
Malaysian Government Securities	40,236	10,029	-	-	
Malaysian Government Investment Issues	132,350	81,076	-	-	
Negotiable instruments of deposits	489,174	864,200	-	-	
Bankers' acceptances		55,084	-		
	661,760	1,010,389	-	-	
Quoted securities			·		
In Malaysia:					
Shares and warrants	24,346	22,242	13,999	16,090	
Unit trust investment	231,570	4,460	230,569	4,460	
	255,916	26,702	244,568	20,550	
Unquoted securities					
Shares	1,380	-	-	-	
Foreign currency bonds	28,778	20,095	-	-	
Corporate bond and/or sukuk	224,294	187,248	-	_	
1	254,452	207,343		_	
		,			
	1,172,128	1,244,434	244,568	20,550	

# 12. Financial investments at fair value through other comprehensive income ("FVOCI")

	The Group		
	As at	As at	
	31/12/2018	30/06/2018	
	RM'000	RM'000	
Money market instruments			
Malaysian Government Securities	169,529	-	
Malaysian Government Investment Issues	30,527	-	
Negotiable instruments of deposits	404,104	-	
Cagamas bonds	55,627		
	659,787	-	
Unquoted securities			
Foreign currency bonds	236,253	-	
Corporate bond and/or sukuk	844,683	-	
	1,080,936	-	
Allowance for credit losses	(542)	-	
	1,740,181	-	

## 12. Financial investments at fair value through other comprehensive income ("FVOCI") (continued)

Movements in allowance for impairment losses on financial investments at FVOCI are as follows:-

		Lifetime ECL	Lifetime ECL	
	12 Months	no credit	credit	
	ECL	impaired	impaired	
	(Stage 1)	(Stage 2)	(Stage 3)	<b>Total ECL</b>
The Group	RM'000	RM'000	RM'000	RM'000
At 1 July 2018				
- effect of adopting MFRS 9	205	-	-	205
At 1 July 2018, restated	205	-	-	205
Allowances made	42	-	-	42
Amount written back	<b>(7</b> )	-	-	<b>(7</b> )
New financial assets originated or purchased	472	-	-	472
Financial assets derecognised	(182)	-	-	(182)
Exchange differences	12	-	-	12
At 31 December 2018	542	-	-	542

#### 13. Financial investments at amortised cost

i maneiai myestments at amoi tiseu cost		
	The G	roup
	As at	As at
	31/12/2018	30/06/2018
	RM'000	RM'000
Money market instruments		
Malaysian Government Securities	157,959	-
Malaysian Government Investment Issues	447,825	-
	605,784	-
Unquoted securities		
Foreign currency bonds	53,779	_
Corporate bond and/or sukuk	80,653	-
•	134,432	-
Allowance for credit losses	(41)	-
	740,175	

Movements in allowance for impairment losses on financial investments at amortised cost are as follows:-

The Group	12 Months ECL (Stage 1) RM'000	Lifetime ECL no credit impaired (Stage 2) RM'000	Lifetime ECL credit impaired (Stage 3) RM'000	Total ECL RM'000
At 1 July 2018				
- effect of adopting MFRS 9	24			24
At 1 July 2018, restated	24	-	_	24
New financial assets originated or purchased	15	-	-	15
Exchange differences	2			2
At 31 December 2018	41	-	-	41

# 14. Financial investments available-for-sale

	The Group		The Group		The Cor	npany
	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000		
Money market instruments						
Malaysian Government Securities	-	81,306	-	_		
Malaysian Government Investment Issues	-	101,874	-	-		
Cagamas bonds	-	55,233	-	-		
-	<u> </u>	238,413	-	_		
<b>Quoted securities</b>						
In Malaysia:						
Unit trust investment	-	221,994	-	142,410		
Unquoted securities						
Shares	-	245	-	_		
Foreign currency bonds	-	93,197	-	-		
Corporate bond and/or sukuk	-	884,066	-	-		
-		977,508	-	-		
		1,437,915		142,410		

# 15. Financial investments held-to-maturity

	The Group		
	As at	As at	
	31/12/2018	30/06/2018	
	RM'000	RM'000	
Money market instruments			
Malaysian Government Securities	-	216,787	
Malaysian Government Investment Issues	-	518,318	
	-	735,105	
Unquoted securities			
Foreign currency bonds	-	36,861	
Corporate bond and/or sukuk	-	75,693	
	-	112,554	
		847,659	

# 16. Loans and advances

		The Gi	oup
		As at 31/12/2018 RM'000	As at 30/06/2018 RM'000
Tei	rm loan financing	19,865	19,874
	are margin financing	208,645	208,125
	aff loans	55	58
Otl	her loans	507	490
Gro	oss loans and advances	229,072	228,547
All	lowance for impaired loans and advances:		
- al	llowance for credit losses	(3,203)	-
	ndividual assessment allowance	-	(119)
	ollective assessment allowance	<del>-</del>	(671)
Ne	et loans and advances	225,869	227,757
a.	By type of customer  Domestic business enterprises		
	- Small and medium enterprises	117	112
	- Others	118,287	112,062
	Individuals	102,368	108,243
	Foreign entities	8,300	8,130
	Gross loans and advances	229,072	228,547
b.	By interest rate sensitivity Fixed rate		
	- Staff housing loans	55	58
	- Other fixed rate loan	507	490
	Variable rate	307	470
	- Cost plus	228,510	227,999
	Gross loans and advances	229,072	228,547
c.	By residual contractual maturity		
٠.	Maturity within one year	222,633	208,615
	More than one year to three years	6,384	19,874
	More than five years	55	58
	Gross loans and advances	229,072	228,547
d.	By geographical distribution		
<b>u.</b>	Malaysia	229,072	228,547
e.	By economic purpose		
	Purchase of securities	222,128	221,604
	Working capital	6,384	6,395
	Purchase of transport vehicles	126	119
	Purchase of landed properties	434	429
	Gross loans and advances	229,072	228,547

# 16. Loans and advances (continued)

		The G As at 31/12/2018 RM'000	As at 30/06/2018 RM'000
f.	Impaired loans and advances		
	(i) Movements in impaired loans and advances ("impaired loans") are as follows:		
	At 1 July 2018		
	- as previously reported	6,884	11,576
	- effect of adoption of MFRS 9	(11)	
	At 1 July 2018, as restated	6,873	11,576
	Impaired during the financial period/year	17	34
	Amount written-back during the financial year		(4,726)
	At 31 December/30 June	6,890	6,884
	% of impaired loans to total loans and advances, net of		
	individual assessment allowance	3.0%	3.0%
	(ii) By geographical distribution		
	Malaysia	6,890	6,884
	(iii) By economic purpose		
	Purchase of transport vehicles	126	119
	Purchase of landed properties	380	371
	Working capital	6,384	6,394
	Gross impaired loans and advances	6,890	6,884

# **g.** Movement in the allowance for losses on loans and advances are as follows:

## Allowance for credit losses

		Lifetime ECL	Lifetime ECL	
	12 Months	no credit	credit	
	ECL	impaired	impaired	
The Group	(Stage 1)	(Stage 2)	(Stage 3)	Total ECL
	RM'000	RM'000	RM'000	RM'000
At 1 July 2018				
- as previously reported	-	-	-	-
- effect of adoption of MFRS 9	226	3	2,956	3,185
At 1 July 2018, as restated	226	3	2,956	3,185
Transferred to Stage 1	6	(6)	-	-
Transferred to Stage 2	(9)	9	-	-
New financial assets originated	9	-	-	9
Financial assets derecognised	(1)	-	-	(1)
Allowance made	13	-	48	61
Allowance written-back	(50)	(1)		(51)
At 31 December 2018	194	5	3,004	3,203

#### 16. Loans and advances (continued)

- allowance for credit losses

- individual assessment allowance

- collective assessment allowance

**g.** Movement in the allowance for losses on loans and advances are as follows: (continued)

	THE G	- oup
	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000
Individual assessment allowance		
At 1 July		
- as previously reported	119	110
- effect of adoption of MFRS 9	(119)	=
At 1 July, as restated		110
Allowance made during the financial year	<u>-</u>	9
At 31 December/30 June	<u> </u>	119
Collective assessment allowance		
At 1 July		
- as previously reported	671	340
- effect of adoption of MFRS 9	(671)	-
At 1 July, as restated	<del></del>	340
Allowance made during the financial year	-	331
At 31 December/30 June	<u> </u>	671
17. Clients' and brokers' balances		
2.7 Carrie dan Samura	The G	roup
	As at	As at
	31/12/2018	30/06/2018
	RM'000	RM'000
Performing accounts	230,435	313,785
Impaired accounts	3,910	2,828
	234,345	316,613
Less: Allowance for bad and doubtful debts		

The Group

(347)

233,998

(351)

316,234

## 18. Other assets

The Group		The Con	npany
As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000
-	-	130	150
3	-	3	-
7,332	8,922	8	35
8,212	2,842	-	-
13,339	3,922	-	-
-	4,080	-	-
7,017	4,706	-	-
11,291	26,359	1	15,984
-	790	-	-
47,194	51,621	142	16,169
	As at 31/12/2018 RM'0000	As at 31/12/2018	As at 31/12/2018 30/06/2018 31/12/2018 RM'000 RM'000 RM'000  130 3 - 3 7,332 8,922 8 8,212 2,842 - 13,339 3,922 - 4,080 - 7,017 4,706 - 11,291 26,359 1 - 790 790

# 19. Deposits from customers

As at As 31/12/2018 30/06/20 RM'000 RM'000 RM'000 RM'000 Six Fixed deposits  b. By type of customer	
Fixed deposits 1,065,872 1,082,6. <b>b.</b> By type of customer	18
b. By type of customer	
	56
Government and statutory bodies       742,446       841,50         Business enterprises       303,454       215,1         Individuals       19,972       26,00         1,065,872       1,082,60	16 31
c. The maturity structure of fixed deposits are as follows:	
Due within:	
- six months 1,065,872 1,081,5.	37
- six months to one year	
<b>1,065,872</b> 1,082,66	56

# 20. Deposits and placements of banks and other financial institutions

As at As 31/12/2018 30/06/20 RM'000 RM'0	The Group		
	s at		
RM'000 RM'0	018		
	000		
Licensed banks 349,592 50,0	084		
Licensed investment banks - 159,5	570		
Other financial institutions 2,135,391 1,849,3	306		
<b>2,484,983</b> 2,058,9	960		

# 21. Derivative financial assets/liabilities

	Contract or		
	underlying	Positive	Negative
	principal	fair	fair
The Group	amount	value	value
31/12/2018	RM'000	RM'000	RM'000
Interest rate related contracts:			
- Interest rate swaps	6,295,000	7,561	(13,739)
- Futures	396,690	14	(3,333)
- Cross currency swaps	82,730	2,845	-
Foreign exchange related contracts:			
- Foreign currency swaps	3,015,113	16,986	(18,535)
- Foreign currency forwards	13,388	1	(69)
- Foreign currency spot	33	-	-
Equity related contracts:			
- Call option	7,000	1	-
	9,809,954	27,408	(35,676)
30/06/2018			
Interest rate related contracts:			
- Interest rate swaps	4,915,000	7,665	(12,910)
- Futures	272,531	368	(6)
- Cross currency swaps	80,750	5,031	-
Foreign exchange related contracts:			
- Foreign currency swaps	2,848,060	15,958	(31,506)
- Foreign currency forwards	57,563	308	(6)
- Foreign currency spot	4,070	2	-
Equity related contracts:			
- Call option	7,000	19	
	8,184,974	29,351	(44,428)

#### 22. Other liabilities

	The Group		The Company	
	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000	As at 31/12/2018 RM'000	As at 30/06/2018 RM'000
Amount due to holding company	296	38	-	-
Amount due to related companies	31	29	-	_
Remisiers' trust deposits	13,174	13,799	-	_
Treasury related payables	-	30,449	-	-
Other payables and accrued liabilities	42,782	54,581	506	16,574
Post employment benefits obligation				
- defined contribution plan	210	207	<u>-</u>	_
	56,493	99,103	506	16,574

#### 23. Subordinated obligations

	The Group			
	As at	As at		
	31/12/2018 3	31/12/2018 30/	31/12/2018 30/06/20	30/06/2018
	RM'000	RM'000		
RM50.0 million Tier 2 subordinated notes, at par	50,000	50,000		
Add: Interest payable	399	399		
	50,399	50,399		
Less: Unamortised discounts	(99)	(109)		
	50,300	50,290		

On 6 November 2014, Hong Leong Investment Bank Berhad ("HLIB") had completed the first issuance of RM50.0 million nominal value of Tier 2 Subordinated Notes ("Sub-Notes") out of its RM1.0 billion Multi-Currency Sub-Notes Programme. The RM50.0 million Sub-Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub-Notes which bears interest rate of 5.30% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub-Notes shall be subject to the approval of BNM.

The Sub-Notes constitute unsecured liabilities of HLIB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLIB in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub-Notes. The Sub-Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLIB.

# 24. Interest income

	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The Group				
Loan and advances	3,396	3,741	6,761	7,318
Money at call and deposits placements with				
banks and other financial institutions	432	1,204	1,256	2,085
Financial assets at FVTPL	8,430	9,054	20,341	18,921
Financial investments at FVOCI	20,066	-	34,963	-
Financial investments at amortised cost	6,801	-	13,171	-
Financial investments available-for-sale	-	9,618	-	18,471
Financial investments held-to-maturity	-	8,328	-	16,655
Derivative financial instruments	1,004	2,227	2,283	4,507
Others	3,586	3,948	7,554	8,008
Total interest income	43,715	38,120	86,329	75,965
The Company Money at call and deposits placements with banks and other financial institutions	1	20	2	24

# 25. Interest expense

	Current	Last year's	Current	Last
	quarter ended	quarter ended	year ended	year's ended
	31/12/2018	31/12/2017	31/12/2018	31/12/2017
	RM'000	RM'000	RM'000	RM'000
The Group				
Deposits and placements of banks				
and other financial institutions	8,918	8,026	19,032	16,488
Deposits from customers	21,934	13,734	40,819	27,472
Derivative financial instruments	1,937	3,459	3,835	6,783
Subordinated notes	673	673	1,346	1,346
Others	11	1,421	249	2,821
Total interest expense	33,473	27,313	65,281	54,910

# 26. Non-interest income

		Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The	e Group				
(a)	Fee income:				
` '	Fee on loans and advances	43	418	81	418
	Arranger fees	1,283	2,532	1,708	4,615
	Placement fees	1,450	143	1,913	193
	Corporate advisory fees	2,191	1,441	2,914	2,346
	Underwriting Commission	1,623	-	1,623	-
	Brokerage commissions	12,545	16,047	26,904	30,397
	Commission from futures contracts	247	189	383	390
	Unit trust fee income	14,188	8,633	25,527	15,914
	Other fee income	1,603	7,632	2,231	13,550
		35,173	37,035	63,284	67,823
(b)	Net income from securities:  Net realised gain/(loss) arising from sale of:  - Financial assets at FVTPL - Financial investments at FVOCI - Financial investments     available-for-sale - Derivative financial instruments  Net unrealised (loss)/gain on revaluation of: - Financial assets at FVTPL - Derivative financial instruments  Dividend income from: - Financial assets at FVTPL - Financial investments available-for-sale	256 1,639 - (468) (1,906) (10,613) 2,630 - (8,462)	8,669  513 (27,162) (6,930) 17,276  248 1,861 (5,525)	(875) 4,038 - (16,684) 2,686 7,191 5,784 - 2,140	12,159  1,261 (34,643) (9,745) 15,535  1,793 3,707 (9,933)
(c)	Other income Gain on disposal of property and equipment Foreign exchange gain Other non-operating income	65 6,285 70 6,420	11,347 63 11,410	65 7,504 122 7,691	19,146 115 19,261
	Total non-interest income	33,131	42,920	73,115	77,151

# **26. Non-interest income** (continued)

		Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
	The Company				
	(a) <b>Net income from securities:</b> Net realised loss arising from sale of:				
	- Financial assets at FVTPL  Net unrealised loss on revaluation of:	(795)	-	(183)	-
	<ul><li>- Financial assets at FVTPL</li><li>Dividend income from:</li></ul>	(365)	-	(172)	-
	- Financial assets at FVTPL	2,133	-	3,622	-
	- Financial investments available-for-sale	-	1,332	-	2,581
	- Subsidiary companies	54,830	55,000	54,830	55,000
		55,803	56,332	58,097	57,581
	(b) Other income				
	(b) Other income Gain on liquidation of a subsidiary	200	_	200	_
	Other income	59	32	92	63
			32	7-	-
		56,062	56,364	58,389	57,644
27.	Overhead expenses	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
	The Group	KWI 000	KWI 000	KWI 000	KWI 000
	Personnel costs				
	- Salaries, bonuses and allowances	14,065	21,292	27,784	33,898
	- Others	3,881	3,492	7,141	6,513
		17,946	24,784	34,925	40,411
	Establishment costs - Depreciation of property				
	and equipment	736	385	1,662	870
	- Amortisation of intangible assets	734	700	1,558	1,393
	<ul><li>Rental of premises</li><li>Information technology expenses</li></ul>	1,144 1,429	1,555 1,502	2,391 2,772	2,670 3,068
	- Others	613	529	1,425	1,277
	omers	4,656	4,671	9,808	9,278
	Marketing expenses	,		,	<u> </u>
	- Advertisement and publicity	157	76	246	138
	- Entertainment and business improvement	451	511	992	953
	- Others	329	109	462	211

937

1,302

1,700

696

# 27. Overhead expenses (continued)

Overhead expenses (continued)	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The Group (continued)				
Administration and general expenses				
- Management fees	931	904	2,003	1,897
- Communication expenses	440	395	907	782
- Auditors' remuneration				
- Statutory audit	112	104	224	209
- Regulatory related fee	2	9	12	17
- Legal and professional fees	944	810	1,929	1,805
- Others	2,681	2,393	4,900	4,921
	5,110	4,615	9,975	9,631
	28,649	34,766	56,408	60,622
The Company Personnel costs - Salaries, bonuses and allowances				90
- Salaries, boliuses and allowances - Others	36	92	92	215
- Others	36	92	92	305
Establishment costs				
- Information technology expenses	-	_	1	_
- Others	7	16	18	33
	7	16	19	33
	·			
Marketing expenses				
- Others	1	29	1	31
	1	29	1_	31
Administration and general expenses				
- Management fees	143	87	291	211
- Communication expenses	2	4	3	5
- Auditors' remuneration				
- Statutory audit	22	21	44	43
- Regulatory related fee	2	9	12	17
- Legal and professional fees	20	28	32	31
- Others	195	210	322	391
	384	359	704	698
	428	496	816	1,067

# 28. Write-back of/(allowance for) impairment losses

	Current quarter ended 31/12/2018 RM'000	Last year's quarter ended 31/12/2017 RM'000	Current year ended 31/12/2018 RM'000	Last year's ended 31/12/2017 RM'000
The Group				
(a) Write-back of/(allowance for) impairm losses on loans and advances:	nent			
- Stage 1 - 12 months ECL, net	18	-	29	-
- Stage 2 - Life time ECL not credit impaired, net	1		1	-
- Stage 3 - Life time ECL credit	_			
<ul><li>impaired, net</li><li>Individual assessment allowance m</li></ul>	(7)	(2)	(48)	- (2)
- Collective assessment allowance m		(23)	-	(2) (343)
	12	(25)	(18)	(345)
(b) (Allowance for)/write-back of impairm lossed on clients' and brokers' balance	es:			
- Stage 1 - 12 months ECL, net	(4)	-	7	
<ul> <li>Stage 3 - Life time ECL credit impaired, net</li> </ul>	33	-	15	
- Bad debts recovered	47	-	47	
- Individual assessment allowance		- 1		(2.5)
written back/(made) - Individual assessment allowance	-	64	-	(36)
written back	-	65	-	141
- Collective assessment allowance m		(23)	-	(24)
(a) Write healt of /(all or you on far) immains	76	106	69	81
(c) Write-back of/(allowance for) impairm losses on financial investments	ient			
(i) Financial investments at FVOCI				
- Stage 1 - 12 months ECL, net	18	-	(337)	-
<ul><li>(ii) Financial investments at amortised</li><li>Stage 1 - 12 months ECL, net</li></ul>	cost (1)	_	(17)	_
Stage 1 12 months Bell, net	17	-	(354)	-
(d) (Allowance for)/write-back of impairs losses on other financial assets	nent			
- Stage 1 - 12 months ECL, net	(29)	-	(6)	-
<ul> <li>Stage 3 - Life time ECL credit impaired, net</li> </ul>	21	_	85	_
<ul> <li>Individual assessment allowance m</li> </ul>		(212)	-	(212)
- Individual assessment allowance				
written back	(8)	(28)		260 48
	(6)	(28)	19	40
	97	53	(224)	(216)

# 29. Commitments and contingencies

The Crown	As at 31/12/2018 Principal Amount RM'000	As at 30/06/2018 Principal Amount RM'000
The Group		
Commitments and contingent liabilities		
Direct Credit Substitutes	1,000	1,000
Obligations under underwriting agreement	100,000	-
Lending of banks' securities or the posting of securities as collateral by banks,		
including instances where these arise out of repo-style transactions	-	4,914
Other commitments, such as formal standby facilities and credit lines, with		
an original maturity:		
- over one year	9,000	-
Any commitments that are unconditionally cancelled		
at any time by the bank without prior notice	700.017	((2, 1.12)
- maturity less than one year	709,916	662,442
	819,916	668,356
<b>Derivative financial instruments</b>		
Interest rate related contracts:		
- One year or less	3,436,690	1,472,531
- Over one year to five years	3,112,730	3,580,750
- Over five years	225,000	215,000
Foreign exchange related contracts		
- One year or less	3,028,534	2,909,693
Equity related contracts		
- Over one year to five years	7,000	7,000
	9,809,954	8,184,974
	10,629,870	8,853,330

#### 30. Fair value of financial instruments

#### Determination of fair value and fair value hierarchy

The Group and the Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active market where the quoted prices is readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities, unit trust investments and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2.

In cases where quoted prices are generally not available, the Group then determine fair value based upon valuation techniques that use as inputs, market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). This category includes unquoted shares held for socio economic reasons. Fair values for shares held for socio economic reasons are based on the net tangible assets of the affected companies. The Group's exposure to financial instruments classified as Level 3 comprised a small number of financial instruments which constitute an insignificant component of the Group's portfolio of financial instruments. Hence, changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

The Group 31.12.2018	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Financial assets				
Financial assets at FVTPL	255,916	914,832	1,380	1,172,128
- Money market instruments	-	661,760	-	661,760
- Quoted securities	255,916	-	-	255,916
- Unquoted securities	-	253,072	1,380	254,452
Financial investments at FVOCI	-	1,740,181	-	1,740,181
- Money market instruments	-	659,409	-	659,409
- Unquoted securities	-	1,080,772	-	1,080,772
Derivative financial assets	_	27,408	-	27,408
	255,916	2,682,421	1,380	2,939,717

# **30.** Fair value of financial instruments (continued)

Determination of fair value and fair value hierarchy (continued)

The Group 31.12.2018	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Financial liability				
Derivative financial liabilities		35,676	-	35,676
30.06.2018				
Financial assets				
Financial assets at FVTPL	26,702	1,217,732	-	1,244,434
- Money market instruments	-	1,010,389	-	1,010,389
- Quoted securities	26,702	-	-	26,702
- Unquoted securities		207,343	-	207,343
Financial investments available-for-sale	221,994	1,215,676	245	1,437,915
- Money market instruments	-	238,413	_	238,413
- Quoted securities	221,994	· -	-	221,994
- Unquoted securities	_	977,263	245	977,508
Derivative financial assets	_	29,351	_	29,351
	248,696	2,462,759	245	2,711,700
Financial liability				
Derivative financial liabilities	_	44,428	-	44,428
The Company 31.12.2018				
Financial asset				
Financial assets at FVTPL				
- Quoted securities	244,568	-	-	244,568
30.06.2018				
Financial asset				
Derivative financial assets				
- Quoted securities	20,550	-	-	20,550
Financial investments available-for-sale				
- Quoted securities	142,410	-	-	142,410
	162,960	-	-	162,960

There were no transfers between Level 1 and 2 during the financial period.

## **30.** Fair value of financial instruments (continued)

Reconciliation of fair value measurement in Level 3 of the fair value hierarchy are as follows:

	The Group		
	30.09.2018	30.06.2018	
	RM'000	RM'000	
Financial assets at FVTPL			
At 1 July			
- as previously reported	-	-	
- effect of adoption of MFRS 9	1,380	_	
At 1 July, as restated	1,380		
At 31 December/30 June	1,380		
Financial investments available-for-sale			
At 1 July			
- as previously reported	245	245	
- effect of adoption of MFRS 9	(245)	_	
At 1 July, as restated		245	
At 31 December/30 June		245	

# 31. Capital adequacy

(i) The capital adequacy ratios of the banking subsidiaries are as follows:

	HLIB	HLIB
	31/12/2018	30/06/2018
Before deducting proposed dividends:		
Common equity tier 1 ("CET1") capital ratio	18.937%	33.073%
Tier 1 capital ratio	18.937%	33.073%
Total capital ratio	22.327%	37.619%
After deducting proposed dividends: (1)		
CET1 capital ratio	18.937%	29.115%
Tier 1 capital ratio	18.937%	29.115%
Total capital ratio	22.327%	33.661%

#### Note:

<sup>(1)</sup> Proposed dividends of RM Nil (30.06.2018: RM45,500,000).

#### 31. Capital adequacy (continued)

(ii) The components of CET1, Tier 1 and total capital of the banking subsidiary are as follows:

	HLIB 31/12/2018 RM'000	HLIB 30/06/2018 RM'000
CET1 capital		
Paid-up ordinary share capital	252,950	252,950
Retained profits	192,445	250,085
Other reserves	1,919	(3,355)
Less: goodwill and intangibles	(31,121)	(31,672)
Less: deferred tax assets	(93,569)	(87,582)
Less: investment in subsidiary companies	(200)	(200)
Less: 55% of cumulative gains of financial investments at FVOCI	(1,055)	-
Total CET1 capital	321,369	380,226
Tier-1 capital	321,369	380,226
Tier-2 capital		
Collective assessment allowance (2) and regulatory reserve (3)	-	2,266
General provision (4)	7,534	-
Subordinated obligations	50,000	50,000
Total Tier 2 capital	57,534	52,266
Total capital	378,903	432,492

#### Note:

(iii) Breakdown of risk-weighted assets of the banking subsidiary company in the various risk weights:

	HLIB	HLIB
	31/12/2018	30/06/2018
	RM'000	RM'000
Credit risk	602,762	407,598
Market risk	819,184	457,231
Operational risk	275,141	284,840
	1,697,087	1,149,669

<sup>(2)</sup> Excludes collective assessment allowance attributable to loans and advances classified as impaired.

<sup>(3)</sup> Includes the qualifying regulatory reserve for non-impaired loans and advances (30.06.2018: RM2,071,000).

<sup>(4)</sup> Pursuant to BNM's policy document on Financial Reporting, general provision refers to loss allowance, measured at an amount equal to 12-month and lifetime expected credit losses and regulatory reserve, to the extent they are ascribed to non-credit impaired exposures, determined under Standardised Approach for credit risk.

## 32. Segmental reporting

(a) Segment information by activities for the financial period ended 31 December 2018:

		Fund			
	T4	management	T4		
	Investment	and unit	Investment		
TTI C	banking and		holding and	Till	C
The Group	_	management			Consolidated
	RM'000	RM'000	RM'000	RM'000	RM'000
31 December 2018					
Net income					
Net interest income	20,715	296	37	-	21,048
Non interest income	43,280	25,563	59,302	(55,030)	73,115
Total net income	63,995	25,859	59,339	(55,030)	94,163
					_
Results					
Profit from operations	23,600	10,622	58,339	(55,030)	37,531
Taxation					4,523
Profit after taxation				•	42,054
				•	
<b>31 December 2017</b>					
Net income					
Net interest income	20,767	238	50	-	21,055
Non interest income	56,570	15,922	59,659	(55,000)	77,151
Total net income	77,337	16,160	59,709	(55,000)	98,206
Results					
Profit from operations	28,619	5,257	58,492	(55,000)	37,368
Taxation					3,361
Profit after taxation				·	40,729

<sup>(</sup>b) Segmental analysis by geographical location has not been prepared as the Group's operations are predominantly conducted in Malaysia.

## 33. Property and equipment

The valuations of property and equipment have been brought forward without amendment from the financial statements for the financial year ended 30 June 2018.

#### 34. Changes in composition of the Group

There were no changes in composition of the Group for the current financial period and up to the date of this report.

#### 35. Capital commitments

Capital commitments for the purchase of property and equipment as at 31 December 2018 is RM7.8 million.

#### 36. Changes in contingent liabilities

Details of contingent liabilities since the last audited reporting period are as follows:

Hong Leong Asset Management Bhd, a wholly owned subsidiary of the Company, is the Manager of Hong Leong Consumer Products Sector Fund ("Funds"). The Company provided a guarantee to Deutsche Trustees Malaysia Berhad, the trustee of the Funds, that if the funds falls below the minimum fund size of RM1,000,000, the Company would invest cash, equivalent to the shortfall, into the relevant fund.

The size of the fund was above the minimum of RM1.0 million as at 31 December 2018.

#### 37. Related party transactions

All related party transactions had been entered into in the ordinary course of business that had been undertaken at arms' length basis on normal commercial terms. These transactions are within the ambit of the approval granted under the Shareholders' Mandate for recurrent related party transactions obtained at a general meeting.

#### 38. Changes in accounting policies

(a) Adoption of MFRS 9 'Financial Instruments'

The Group and the Company have adopted MFRS 9 'Financial Instruments' on 1 July 2018, which resulted in changes in accounting policies and adjustments to the amounts previously recognised in the financial statements.

As permitted by the transitional provisions of MFRS 9, the Group and the Company elected not to restate comparatives figures. Any adjustments to the carrying amounts of financial assets and liabilities at the date the transition were recognised in the opening retained profits and other reserves of the current period.

The adoption of MFRS 9 has resulted in changes in the Group and the Company's accounting policies for recognition, classification and measurement of financial assets and financial liabilities and impairment of financial assets.

#### **Classification and measurement**

MFRS 9 retains but simplifies the mixed measurement model in MFRS 139 and establishes three primary measurement categories for financial assets: amortised cost, fair value through profit or loss ("FVTPL") and fair value through other comprehensive income ("FVOCI"). The basis of classification depends on the entity's business model and the cash flow characteristics of the financial asset. Investments in equity instruments are always measured at FVTPL with an irrevocable option at inception to present changes in fair value in OCI (provided the instrument is not held for trading). A debt instrument is measured at amortised cost only if the entity is holding it to collect contractual cash flows and the cash flows represent principal and interest.

For liabilities, the standard retains most of the MFRS 139 requirements. These include amortised cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The main changes are:

• For financial liabilities classified as FVTPL, the fair value changes due to own credit risk should be recognised directly to OCI. There is no subsequent recycling to income statement.

The combined application of the entity's business model and the cash flow characteristics of the financial assets do not result in the significant change in the classification of financial asset when compared to the existing classification of financial assets in the statement of financial position as at 30 June 2018. However, the Group and the Company have identified certain financial investments currently held at available-for-sale which fail the solely for the payment of principal and interest ("SPPI") test to be reclassified as FVTPL on 1 July 2018.

Certain debt instruments which pass the SPPI test have been re-designated from held-to-maturity to FVOCI.

The Group and the Company do not expect a significant impact arising from the changes in classification and measurement of the financial assets.

There will be no significant changes to the Group's and the Company's accounting for financial liabilities as it largely retains the MFRS 139 requirements. All the financial liabilities, except for derivatives financial liabilities and financial liabilities designated at FVTPL, will remain as amortised cost as there has not been significant change in the requirements for financial liabilities under MFRS 9.

#### **Impairment of financial assets**

MFRS 9 introduces an expected credit loss model on impairment that replaces the incurred loss impairment model used in MFRS 139. The expected credit loss model is forward-looking and eliminates the need for a trigger event to have occurred before credit losses are recognised.

The new impairment model requires the recognition of impairment allowances based on expected credit losses ("ECL") rather than only incurred credit losses as is the case under MFRS 139. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, lease receivables, loan commitments, financial guarantee contracts and other loan commitments.

#### 38. Changes in accounting policies (continued)

(a) Adoption of MFRS 9 'Financial Instruments' (continued)

#### Impairment of financial assets (continued)

Under MFRS 9, impairment will be measured on each reporting date according to a three-stage expected credit loss impairment model:

- Stage 1 from initial recognition of a financial assets to the date on which the credit risk of the asset has increased significantly relative to its initial recognition, a loss allowance is recognised equal to the credit losses expected to result from defaults occurring over the next 12 months (12-month ECL).
- Stage 2 following a significant increase in credit risk relative to the initial recognition of the financial assets, a loss
  allowance is recognised equal to the credit losses expected over the remaining life of the financial asset (Lifetime
  ECL).
- Stage 3 When a financial asset is considered to be credit-impaired, a loss allowance equal to full lifetime expected credit losses is to be recognised (Lifetime ECL).

As all financial assets within the scope of MFRS 9 impairment model will be assessed for at least 12-month ECL, and the population of financial assets to which full lifetime ECL applies is larger than the population of impaired loans for which there is objective evidence of impairment in accordance with MFRS 139, the total allowance for credit losses is expected to increase under MFRS 9 relative to the allowance for credit losses under MFRS 139.

In addition, changes in the required credit loss allowance, including the impact of movements between Stage 1 (12-month ECL) and Stage 2 (lifetime ECL) and the application of forward looking information, will be recorded in income statement, allowance for credit losses will be more volatile under MFRS 9.

The assessment of credit risk and the estimation of ECL are required to be unbiased, probability-weighted and should incorporate all available information which is relevant to the assessment, including information about past events, current conditions and reasonable and supportable forecasts of future events and economic conditions at the reporting date. In addition, the estimation of ECL should also take into account the time value of money.

#### **Hedge accounting**

Under MFRS 9, the general hedge accounting requirements have been simplified for hedge effectiveness testing and permit hedge accounting to be applied to a greater variety of hedging instruments and risks. The Group does not expect a significant impact arising from the changes in the hedge accounting requirements.

(b) BNM revised policy documents on Financial Reporting

On 2 February 2018, BNM issued the revised policy documents on Financial Reporting which prescribe the regulatory reserves to be maintained by banking institutions. With effect from 1 January 2018, the Group's domestic banking subsidiary companies must maintain, in aggregate, loss allowance for non-credit impaired exposures and regulatory reserves of no less than 1% of total credit exposures, net of loss allowance for credit-impaired exposures.

# 38. Changes in accounting policies (continued)

## (c) Financial effect

(i) The adoption of MFRS 9 resulted in the following financial effects to the statements of financial position of the Group and of the Company.

The Group	30 June 2018 RM'000	Classification and measurement RM'000	Expected credit losses RM'000	1 July 2018 RM'000
Assets	105 45			105 (15
Cash and short-term funds	127,647	=	- (a)	127,647
Securities purchased under resale agreements	35,126	-	(2)	35,124
Deposits and placements with banks				
and other financial institutions	40,645	-	(22)	40,623
Financial assets at FVTPL	1,244,434	279,674	-	1,524,108
Financial assets at FVOCI	-	1,341,551	(205)	1,341,346
Financial assets at amortised cost	-	667,393	(24)	667,369
Financial investments available-for-sale	1,437,915	(1,437,915)	-	-
Financial investments held-to-maturity	847,659	(847,659)	-	-
Derivative financial assets	29,351	-	-	29,351
Loans and advances	227,757	(11)	(2,395)	225,351
Clients' and brokers' balances	316,234	-	-	316,234
Other assets	51,621	-	(2)	51,619
Statutory deposits with Bank Negara Malaysia	52,500	-	-	52,500
Tax recoverable	367	=	=	367
Deferred tax assets	88,325	(728)	636	88,233
Property and equipment	15,742	-	-	15,742
Goodwill	33,059	_	_	33,059
Other intangible assets	3,696	_	_	3,696
Total assets	4,552,078	2,305	(2,014)	4,552,369
	1,552,070	2,505	(2,011)	1,552,505
Liabilities	1.000.656			1 000 656
Deposits from customers	1,082,656	-	-	1,082,656
Deposits and placements of banks	• 0 • 0 0 0 0			• • • • • • •
and other financial institutions	2,058,960	-	-	2,058,960
Obligations on securities sold under				
repurchase agreements	99,654	-	-	99,654
Derivative financial liabilities	44,428	=	=	44,428
Clients' and brokers' balances	350,730	-	-	350,730
Other liabilities	99,103	-	-	99,103
Current tax liabilities	199	-	-	199
Subordinated obligations	50,290		-	50,290
	3,786,020			3,786,020
Equity				
Share capital	246,896	-	-	246,896
Reserves	525,193	2,305	(2,014)	525,484
Regulatory reserve	2,071	10,672	-	12,743
Fair value reserve	(3,305)	1,710	-	(1,595)
Retained profits	526,427	(10,077)	(2,014)	514,336
Treasury share for ESOS scheme	(6,031)			(6,031)
	766,058	2,305	(2,014)	766,349
Total equity and liabilities	4,552,078	2,305	(2,014)	4,552,369

#### 38. Changes in accounting policies (continued)

- (c) Financial effect (continued)
  - (i) The adoption of MFRS 9 resulted in the following financial effects to the statements of financial position of the Group and of the Company. (continued)

		Classification		
The Company	30 June 2018 RM'000	and measurement RM'000	Expected credit losses RM'000	1 July 2018 RM'000
Assets				
Cash and short-term funds	44	-	-	44
Financial assets at FVTPL	20,550	142,410	-	162,960
Financial investments available-for-sale	142,410	(142,410)	-	-
Other assets	16,169	-	-	16,169
Tax recoverable	242	-	-	242
Investment in subsidiary companies	316,574	-	-	316,574
Total assets	495,989	-	-	495,989
Liabilities				
Other liabilities	16,574	-	-	16,574
	16,574	-	-	16,574
Equity				
Share capital	246,896	-	-	246,896
Reserves	238,437	<u> </u>	<u> </u>	238,437
Fair value reserve	31	(31)	-	-
Retained profits	238,406	31	-	238,437
Treasury share for ESOS scheme	(5,918)		-	(5,918)
	479,415	-	-	479,415
Total equity and liabilities	495,989	<u> </u>	<u> </u>	495,989

(ii) The following table shows the original measurement categories in accordance with MFRS 139 and the new measurement categories under MFRS 9 and adoption of Revised Financial Reporting Guidelines issued by BNM on the statements of financial position of the Group and of the Company.

	Impact of adopting MFRS 9 and Revised Financial Reporting Guidelines	
	The Group RM'000	The Company RM'000
Securities purchased under resale agreements Closing balance under MFRS 139 as at 30 June 2018 - recognition of expected credit losses under MFRS 9 Opening balance under MFRS 9 as at 1 July 2018	35,126 (2) 35,124	- - -
Deposits and placements with banks and other financial institutions		
Closing balance under MFRS 139 as at 30 June 2018	40,645	-
- recognition of expected credit losses under MFRS 9	(22)	
Opening balance under MFRS 9 as at 1 July 2018	40,623	

## 38. Changes in accounting policies (continued)

- (c) Financial effect (continued)
  - (ii) The following table shows the original measurement categories in accordance with MFRS 139 and the new measurement categories under MFRS 9 and adoption of Revised Financial Reporting Guidelines issued by BNM on the statements of financial position of the Group and of the Company. (continued)

	Impact of adopting MFRS 9 and Revised Financial Reporting Guidelines		
	The Group RM'000	The Company RM'000	
Financial assets at FVTPL			
Closing balance under MFRS 139 as at 30 June 2018	1,244,434	20,550	
- redesignation from financial investments available-for-sale	278,539	142,410	
- unrealised gain on financial investments available-for-sale redesignated	1,135		
Opening balance under MFRS 9 as at 1 July 2018	1,524,108	162,960	
Financial investments at FVOCI			
Closing balance under MFRS 139 as at 30 June 2018	-	-	
- redesignation from financial investments available-for-sale	1,159,376	-	
- redesignation from financial investments held-to-maturity	180,266	-	
- unrealised gain on financial investments held-to-maturity redesignated	1,909	-	
- recognition of expected credit losses under MFRS 9	(205)	=	
Opening balance under MFRS 9 as at 1 July 2018	1,341,346		
Financial investments at amortised cost			
Closing balance under MFRS 139 as at 30 June 2018	-	_	
- redesignation from financial investments held-to-maturity	667,393	-	
- recognition of expected credit losses under MFRS 9	(24)	-	
Opening balance under MFRS 9 as at 1 July 2018	667,369	-	
Financial investments available-for-sale			
Closing balance under MFRS 139 as at 30 June 2018	1,437,915	142,410	
- redesignation to financial investments at FVOCI	(1,159,376)	-	
- redesignation to financial assets at FVTPL	(278,539)	(142,410)	
Opening balance under MFRS 9 as at 1 July 2018	-		
Financial investments held-to-maturity			
Closing balance under MFRS 139 as at 30 June 2018	847,659	_	
- redesignation to financial investments at FVOCI	(180,266)	<del>-</del>	
- redesignation to financial investments at amortised cost	(667,393)	_	
Opening balance under MFRS 9 as at 1 July 2018	-		
Loans and advances			
Closing balance under MFRS 139 as at 30 June 2018	227,757		
- recognition of expected credit losses under MFRS 9	(2,395)	- -	
- Other classification and measurement	(2,3)3) $(11)$	_	
Opening balance under MFRS 9 as at 1 July 2018	225,351		
1 2			

## 38. Changes in accounting policies (continued)

- (c) Financial effect (continued)
  - (ii) The following table shows the original measurement categories in accordance with MFRS 139 and the new measurement categories under MFRS 9 and adoption of Revised Financial Reporting Guidelines issued by BNM on the statements of financial position of the Group and of the Company. (continued)

	and Revise	opting MFRS 9 ed Financial Guidelines The Company RM'000
Other assets	51 (21	16.160
Closing balance under MFRS 139 as at 30 June 2018	51,621	16,169
- recognition of expected credit losses under MFRS 9	51,619	16,169
Opening balance under MFRS 9 as at 1 July 2018	31,019	10,109
Deferred tax assets		
Closing balance under MFRS 139 as at 30 June 2018	88,325	-
- in respect of unrealised gain on financial assets at FVTPL	(272)	-
- in respect of unrealised gain on FVOCI	(458)	-
- in respect of recognition of expected credit losses under MFRS 9	636	-
- in respect of other classification and measurement	2	
Opening balance under MFRS 9 as at 1 July 2018	88,233	
Regulatory reserve		
Closing balance under MFRS 139 as at 30 June 2018	2,071	-
- Transfer from retained profts (Revised Financial Reporting Guidelines)	10,672	-
Opening balance under MFRS 9 as at 1 July 2018	12,743	
Fair value reserve	(2.205)	21
Closing balance under MFRS 139 as at 30 June 2018	(3,305)	31
<ul><li>- Unrealised gain on financial investments at FVOCI</li><li>- Deferred tax in respect of Unrealised gain of financial investments at FVOCI</li></ul>	2,265	(31)
Opening balance under MFRS 9 as at 1 July 2018	(555) (1,595)	
Opening barance under MFRS 9 as at 1 July 2018	(1,393)	
Retained profits		
Closing balance under MFRS 139 as at 30 June 2018	526,427	238,406
- Transfer to regulatory reserve (Revised Financial Reporting Guidelines)	(10,672)	-
- Unrealised gain on financial assets at FVTPL	778	31
- Recognition of expected credit loss	(2,650)	-
- Deferred tax assets in respect of unrealised gain on financial assets at FVTPL		
and expected credit loss	464	-
- Other classification and measurement	(11)	
Opening balance under MFRS 9 as at 1 July 2018	514,336	238,437

Explanatory Notes Pursuant to Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

#### 1. Performance review

#### (a) Current financial quarter/period under review against previous corresponding financial quarter

	The G	Froup		
	Current	Last year's		
	quarter ended	quarter ended		
	31/12/2018	31/12/2017	Varian	ce
	RM'000	RM'000	RM'000	%
Revenue	76,846	81,040	(4,194)	-5.2%
Profit before tax	14,821	19,014	(4,193)	-22.1%
Profit after tax	18,023	20,678	(2,655)	-12.8%
Profit attributable to equity holders of the				
Company	18,023	20,678	(2,655)	-12.8%

The group recorded a 22.1% lower profit before tax ("PBT") of RM14.8 million for the 2nd quarter December 2018 as compared to RM19.0 million recorded in the previous year corresponding quarter.

Lower PBT mainly contributed by lower non-interest income.

The performance of the respective operating business segments for the 2nd quarter ended 31 December 2018 as compared to the previous year corresponding quarter is analysed as follows:-

	The Group			
	Current quarter ended	Last year's quarter ended		
	31/12/2018	31/12/2017	Varia	nce
Profit before tax by segments:	RM'000	RM'000	RM'000	%
Investment banking and stockbroking Fund management and unit trust	8,294	14,193	(5,899)	-41.6%
management	5,935	2,966	2,969	>100.0%
Investment holding and others	592	1,855	(1,263)	-68.1%
	14,821	19,014	(4,193)	-22.1%
	· · · · · · · · · · · · · · · · · · ·			

Investment banking and stockbroking - lower PBT by RM5.9 million (-41.6%) attributed to lower profit contribution from its Stockbroking division in current quarter.

Fund management and unit trust management - PBT increased by RM3.0 million (>100%) mainly due to higher net contribution from management fee income.

#### 1. Performance review (continued)

#### (b) Current financial period under review against previous corresponding financial period

	The G	roup		
	Current	Last		
	year ended 31/12/2018	year's ended		
		31/12/2017	Variance	e
	RM'000	RM'000	RM'000	%
Revenue	159,444	153,116	6,328	4.1%
Profit before tax	37,531	37,368	163	0.4%
Profit after tax	42,054	40,729	1,325	3.3%
Profit attributable to equity holders of the				
Company	42,054	40,729	1,325	3.3%

The group recorded a marginally higher PBT of RM37.5 million for the financial period ended 31 December 2018 as compared to RM37.4 million recorded in the previous financial period.

Higher PBT mainly due to lower overhead expenses; offset by lower non interest income of RM4.0 million (-5.2%).

The performance of the respective operating business segments for the six months ended 31 December 2018 as compared to the previous financial period is analysed as follows:-

	The G			
	Current	Last		
	year ended	year's ended		
	31/12/2018	31/12/2017	Varia	nce
Profit before tax by segments:	RM'000	RM'000	RM'000	%
Investment banking and stockbroking Fund management and unit trust	23,600	28,619	(5,019)	-17.5%
management	10,622	5,257	5,365	>100.0%
Investment holding and others	3,309	3,492	(183)	-5.2%
	37,531	37,368	163	0.4%

Investment banking and stockbroking - lower PBT by RM5.0 million (-17.5%) mainly attributed to lower revenue contribution from its investment banking divison but partially offset by lower overhead expenses incurred.

Fund management and unit trust management - PBT increased by RM5.4 million (>100.0%) mainly due to higher net contribution from management fee income.

#### 1. Performance review (continued)

## (c) Current financial quarter under review against preceding financial quarter

	The G	Froup		
	Current quarter ended 31/12/2018	Preceding		
		quarter ended		
		30/09/2018	Varian	ce
	RM'000	RM'000	RM'000	%
Revenue	76,846	82,598	(5,752)	-7.0%
Profit before tax	14,821	22,710	(7,889)	-34.7%
Profit after tax	18,023	24,031	(6,008)	-25.0%
Profit attributable to equity holders of the				
Company	18,023	24,031	(6,008)	-25.0%

For the financial quarter ended 31 December 2018, the Group reported a lower PBT of RM14.8 million as compared to RM22.7 million in the preceding financial quarter ended 30 September 2018. The lower PBT was mainly due to lower non-interest income of RM6.9 million (-17.1%).

The performance of the respective operating business segments for the three months ended 31 December 2018 as compared to the preceding quarter is analysed as follows:-

	The G			
	Current	Preceding		
	quarter ended	quarter ended		
	31/12/2018	30/09/2018	Varian	ce
Profit before tax by segments:	RM'000	RM'000	RM'000	%
Investment banking and stockbroking Fund management and unit trust	8,294	15,306	(7,012)	-45.8%
management	5,935	4,687	1,248	26.6%
Investment holding and others	592	2,717	(2,125)	-78.2%
	14,821	22,710	(7,889)	-34.7%

Investment banking and stockbroking - lower PBT by RM7.0 million (-45.8%) mainly due to lower revenue contribution from its Investment banking division.

Fund management and unit trust management - PBT increased by RM1.2 million (26.6%) mainly due to higher net contribution from management fee income in current quarter.

## 2. Prospects for 2019

The business and market environment will continue to be challenging over the near term with market uncertainties caused by the global trade tension. The rapid development and adoption of digital technologies in the business world and in our society has also driven the Group to be proactive in harnessing digital technology to build an operating environment that our stakeholders have come to expect; we will continue to invest in technology to further enhance our efficiency and productivity. The Group remains committed to deliver long-term sustainable growth and shareholder value by continuing to execute our business strategies, strengthening our digital solutions, managing cost efficiency and driving productivity.

On the investment banking front, notwithstanding the challenges ahead, the team will continue to focus on the offering of innovative structured products and to widen its marketing universe to explore funding opportunities that are value add to its clients from financing cost and capital structure perspective. The team will also endeavor to play an active role in the development of the local capital markets from both the supply and demand side of the space. For Equity Markets, the team will continue with the strategy to focus on advisory and equity raising as we strengthen our banking franchise. HLIB takes cognizance that continued ability to compete in the business is dependent on the talents and efforts of the employees. To that end, HLIB has continued to invest in people's capabilities to support our strategy of delivering a comprehensive suite of Equity Markets services to help our clients succeed.

For Stockbroking business, HLIB will continue with its efforts to drive and improve the market share in the institutional segment by engaging clients with value visits and investment ideas. As for the Retail Business, the Bank aspires to improve the ranking by engaging retail clients with value trading ideas and enhance customer experience with new digital initiatives. Overall, the Stockbroking business will remain challenging due to the global trade tension and interest rate uncertainty coupled with pressure on brokerage rates by demand from institutional and retail clients.

Hong Leong Asset Management ("HLAM") will continue to work towards delivering consistent and strong fund performance. HLAM believes that consistency and superior investment performance are the key drivers of growth for the business. HLAM will continue to launch products and services to meet investors' demand for retail and wholesale funds and will also be launching regional and global funds for FY2019. HLAM will also be focusing on building asset under management, tapping into Hong Leong Group's resources such as the bank and insurance distribution channels. To support the Group's initiatives on digitalisation, on-going efforts will be put in place to improve digitalisation of our business operations. HLAM is working towards increasing our digital offering by FY2019. The fund management business will continue to grow through continued sales and marketing efforts and focus on delivering strong fund performance in FY2019. HLAM is constantly monitoring market demand and investors' appetite, and will launch appropriate funds at opportune times. Sales and marketing efforts are ongoing to strengthen our branding and presence through customer events and roadshows.

## 3. Variance in profit forecast and shortfall in profit guarantee

The Group had not entered into any scheme that requires it to present forecast results or guarantee any profits.

#### 4. Taxation

	Financial quarter ended		Financial year ended	
	31/12/2018	31/12/2017	31/12/2018	31/12/2017
The Group	RM'000	RM'000	RM'000	RM'000
Malaysian income tax:				
- Current	1,466	638	2,678	1,190
- Over provision in prior years	-	-	(12)	-
Deferred taxation	(4,668)	(2,302)	(7,189)	(4,551)
	(3,202)	(1,664)	(4,523)	(3,361)

#### 5. Status of corporate proposals

There were no corporate proposals announced but not completed as at the latest practicable date which was not earlier than 7 days from the issue of this report.

#### 6. Status of utilisation of proceeds raised from corporate proposals

The proceeds raised from the issuances of the debt securities in prior years have been used for as intended.

#### 7. Off-balance sheet financial instruments

Details of financial instruments with off-balance sheet risk as at 31 December 2018:

	Principal	Fair Value		
The Group	amount	Assets	Liabilities	
	RM'000	RM'000	RM'000	
Interest rate related contracts				
(i) Less than 1 year	3,436,690	970	(4,097)	
(ii) 1 year to 3 years	2,230,000	5,499	(10,283)	
(iii) More than 3 years	1,107,730	3,951	(2,692)	
Foreign exchange related contracts				
(i) Less than 1 year	3,028,534	16,987	(18,604)	
Equity related contracts				
(ii) 1 year to 3 years	7,000	1	-	
	9,809,954	27,408	(35,676)	

The above contracts are subject to credit risk and market risk.

#### Credit risk

Credit risk arises when counterparties to derivatives contracts are not able to or willing to fulfil their obligation to pay the Bank the positive fair value or receivable resulting from the execution of contract terms. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to credit risk.

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk.

## Related accounting policies

The accounting policies applied for recognising the financial instruments concerned are the same as those applied for the audited financial statements.

## 8. Group borrowings and debt securities

	More than 1	1 year	Less than 1 year		Sub-total			
The Group Unsecured	Foreign currency RM'000	Local currency RM'000	Foreign currency RM'000	Local currency RM'000	Foreign currency RM'000	Local currency RM'000	Total RM'000	
As at 31 December 2018								
RM Tier 2 subordinated notes	<u> </u>	49,901	<u> </u>	399		50,300	50,300	
As at 30 June 2018								
RM Tier 2 subordinated notes	<u> </u>	49,891		399	<u> </u>	50,290	50,290	
As at 31 December 2017								
RM Tier 2 subordinated notes	-	49,881		406		50,287	50,287	

On 6 November 2014, Hong Leong Investment Bank Berhad ("HLIB") had completed the first issuance of RM50 million nominal value of Tier 2 Subordinated Notes ("Sub-Notes") out of its RM1.0 billion Multi-Currency Sub-Notes Programme. The RM50 million Sub-Notes will mature in 2024 and is callable on any coupon payment date falling on or after the 5th anniversary of the issue date. The Sub-Notes which bears interest rate of 5.30% per annum is payable semi-annually in arrears. The exercise of the call option on the Sub-Notes shall be subject to the approval of BNM.

The Sub-Notes constitute unsecured liabilities of HLIB, and is subordinated in right of payment to the deposit liabilities and all other liabilities of HLIB in accordance with the terms and conditions of the issue, except to those liabilities, which by their terms, rank equally in right of payment with or are subordinated to the Sub-Notes. The Sub-Notes qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of HLIB.

## 9. Material litigation

The Group and the Company do not have any material litigation which would materially and adversely affect the financial position of the Group and the Company.

## 10. Dividends

The Board of Directors does not recommend any dividend to be paid for the financial period ended 31 December 2018.

## 11. Earnings per share

## (a) Basic earnings per share

The basic earnings per share is calculated by dividing the net profit attributable to shareholders of the Company by the weighted average number of ordinary shares in issue during the financial year.

	Financial quarter ended 31/12/2018 31/12/2017		Financial period ended 31/12/2018 31/12/2017	
The Group				
Net profit attributable to equity holders of the Company (RM'000):	18,023	20,678	42,054	40,729
Weighted average number of ordinary shares in issue ('000):	241,283	241,283	241,283	241,283
Basic earnings per share (sen)	7.5	8.6	17.4	16.9
The Company				
Net profit attributable to equity holders of the Company (RM'000):	55,598	55,867	57,451	56,580
Weighted average number of ordinary shares in issue ('000):	241,388	241,388	241,388	241,388
Basic earnings per share (sen)	23.0	23.1	23.8	23.4

## (b) Fully diluted earnings per share

There is no diluted earnings per share as the Group and the Company have no category of dilutive potential ordinary shares outtanding as at 31 December 2018 and 31 December 2017.

Dated this 26 February 2019.